

ANNOUNCEMENT

**Cooperation of Waters & Hellamco in the Greek market**

Athens, July 2018

Dear valued customer,

We are very pleased to announce the start of the official cooperation between **Waters** and **Hellamco S.A.** for the Greek market.

Effective as of immediately, Hellamco S.A. has been appointed as authorized distributor for the Waters Chromatography- and Mass Spectrometry products portfolio for Greece and therefore is your source for:

- **Waters Chromatography Instruments (HPLC, UPLC, UHPLC, GPC, SFC)**
- **Waters Mass Spectrometry Instruments (MS, MS-MS, TOF, QTOF, IM/MS)**
- **Waters Supercritical Extraction Systems**
- **Waters Sample Preparation products (SPE, Quechers, etc.)**
- **Waters Software Solutions (Empower, NuGenesis, Unifi, MassLynx, etc.)**
- **Waters Consumables (Columns, Standards, Vials, etc.)**
- **Spare Parts and Maintenance Parts**
- **Services (incl. Service Plans, Qualification Services, Educational Services, etc.)**

Both Waters and Hellamco are excited to join forces and to enter into this new partnership to achieve our mission, that is to provide laboratory based organizations with innovative tools to help scientists in their efforts to find, develop, and produce new pharmaceuticals, ensure the safety of food, drinking water, air, etc., find new materials, advance the level of testing in hospitals and clinical laboratories, and so on.

Hellamco will be responsible for distribution and for support of the mentioned Waters products (including installation, warranty- and post warranty service, user training, etc.) in the territory of Greece. In addition, Hellamco will of course also assume the responsibility to offer and provide service and support for your already installed base of Waters LC- and MS instruments.

We are confident that the combination of Waters innovative technologies and worldwide position as a leading manufacturer of analytical instruments, with Hellamco's track record and experience established by bringing these analytical techniques to you for more than 30 years, will provide significant benefit to you. Your success is our focus and mission.

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**HELLAMCO S.A.**  
SCIENTIFIC EQUIPMENT

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[www.hellamco.gr](http://www.hellamco.gr)  
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**HEADQUARTERS**

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**BRANCH OFFICE**

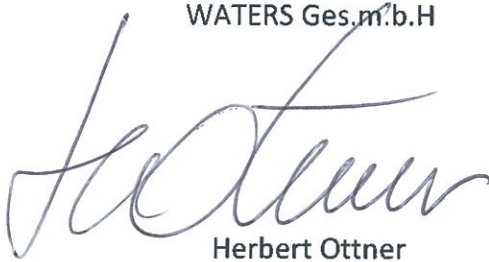
15-1 / Antoni Tritsi str., Thessaloniki  
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We look forward to serve you as your supplier and source for advanced Chromatography- and Mass Spectrometry products, system solutions, and services and to assist you in achieving the objectives of your laboratories and of your business. For any questions or additional information please do not hesitate to contact either Waters ([vienna@waters.com](mailto:vienna@waters.com)), or Hellamco ([info@hellamco.gr](mailto:info@hellamco.gr)).

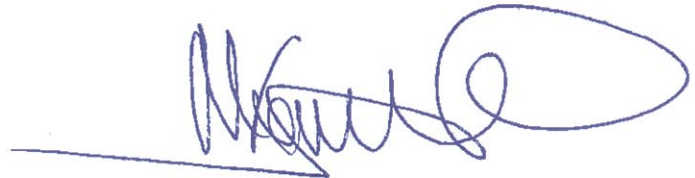
Sincerely,

WATERS Ges.m.b.H



Herbert Ottner  
General Manager

HELLAMCO S.A.



Michael Kontogiannis  
Managing Director